

OUR INTEGRATION PARTNER SAVES THOUSANDS WITH A CUSTOMIZED FEATURE FROM CINTAP

Our client needed a better user experience- so CINTAP built one from scratch.

INTRODUCTION

CINTAP is partnered with a Dallas-based supplier, who for more than 30 years has coordinated commissary goods for correctional institutions across the US. According to their website, they "have become the fastest-growing commissary provider in the industry by emphasizing security, innovation, and value."

Additionally, this client acquires, transports, and stores goods for County, State, and Federal correctional institutions. These goods range from food and toiletries to clothing and electronics.

Due to the ever-expanding nature of their operation, this client utilizes almost 600,000 square feet of warehousing in distribution centers across several states. They transport more than 12,000 items, packaged for safety and practicality. And they needed a reliable method of tracking every single transaction made.



Founded

1991

Headquarters

Dallas, Texas

Revenue

\$129.1M

Company Size

250+ employees

Industry

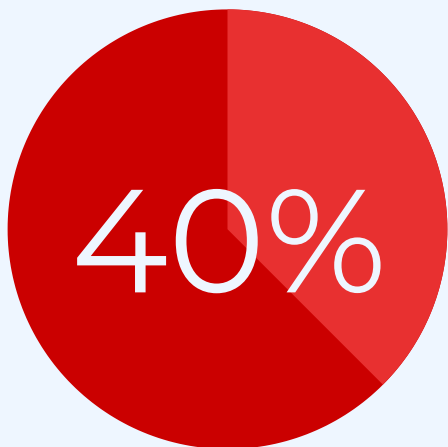
Logistics, Commissary Goods

Solution

The COMPARE Function, with detailed transaction trail

70k-100k
transactions
MONTHLY

\$30k
LOST



FAILURE
rate



THE NEED

In order to ensure expansion and complete security, this partner is required to carefully manage all stages of distribution. Acquisition, storage, transportation, and distribution are a hefty demand, with data coming in and needing to be sent out at a constant rate.

This particular client uses Electronic Data Interchange (EDI) to share information and streamline operations. Most commonly, codes EDI 204 (Motor Carrier Load Tender), EDI 210 (Motor Carrier Freight Details and Invoice), and EDI 214 (Transportation Carrier Shipment Status Message) However, there seemed to be several discrepancies between invoices and actual orders, which resulted in thousands of dollars lost each month.

Specifically, the company was *operating* with between 70,000-100,000 transactions every single month. They were faced with an almost 40% discrepancy rate, and lost more than \$30,000 every month because of it!

The client needed a way to quickly track each transaction, compare documents, and spot errors.



THE SOLUTION

CINTAP provides an integration platform as a service (iPaaS), specializing in custom-built solutions for A2A and B2B integrations, and EDI communications. In other words, CINTAP was perfectly poised to meet this need and craft a custom solution.

With a dedicated 2-man team, CINTAP developed a "Compare" feature in about 12 months. This feature allows the client (as well as other integration partners) to view their entire transaction trail with a single click.

Rather than slipping through the digital cracks, transactional errors were now easy to identify and rectify- saving hours crawling through transactions manually.

Now, CINTAP's client estimates \$400,000 saved annually using CINTAP's services and custom-built features.

User experience is a top priority for CINTAP and a top benefit for our clients and partners.

UX

experience
improved

\$400,000
SAVED
every year

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"CINTAP has untapped features and functionality that support our business processes and those features are highly transferrable to the rest of the market."

CTO

CINTAP Partner

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